

Dell Systems | Company Profile

General Information

pbID: 10401-22

The company reached a definitive agreement to be acquired by NTT Data (TKS: 9613) for \$3.055 billion on March 28, 2016. Previously, the company was acquired by Dell through a \$4 billion public-to-private on November 3, 2009. The company is being actively tracked by PitchBook.

Provider of information technology & business services. The Company provides infrastructure services, applications services, business process services and consulting services.

Primary Contact:

[John Harper](#)
Chief Financial Officer
john.harper@ps.net

Primary Office:

2300 West Plano Parkway
Plano, TX 75075
United States

Website: www.perotsystems.com

Formerly Known As: Perot Systems

Also Known As: Dell Services

Business Status: Profitable

Ownership Status: Acquired/Merged

Financing Status: Corporate Backed or Acquired

Year Founded: 1988

Universe: M&A, Publicly Listed

SIC Code: (7374) Services-computer processing & data preparation

Primary Industry: Systems and Information Management

Employees: 23,100

Current Executives (3)

Name	Title	Board Seats	Office	Email	Phone
John Harper	Chief Financial Officer		Plano, TX	john.harper@ps.net	
Ross Perot Jr.	Chairman & Founder	3	Plano, TX	ross@mpkequitypartners.com	
Suresh Vaswani	President		Plano, TX	suresh_vaswani@dell.com	+1 (800) 289-3355

Current Board Members (1)

Name	Title	Representing	Role	Since
Ross Perot Jr.	Chairman & Founder	Dell Systems	Chairman & Founder	Jan 1988

Deal History (3)

#	Deal Type	Date	Amount	Post-Val	Status	Stage
3.	Merger/Acquisition	28-Mar-2016	\$3.06B	\$3.06B	Announced	Profitable
2.	Merger/Acquisition	03-Nov-2009	\$4.00B	\$4.00B	Completed	Profitable
1.	IPO	02-Feb-1999	\$104.00M		Completed	Profitable

Deal #3: Merger/Acquisition, \$3.06B, Announced/In Progress, 28-Mar-2016

Deal Types:	Merger/Acquisition, Corporate Divestiture	Financing Status:	Pending Transaction (M&A)	Post Valuation:	\$3.06B
Deal Amount:	\$3.06B	Financing Source:	Corporate	CEO/Lead Mgt:	Suresh Vaswani
Deal Status:	Announced/In Progress			Site:	Plano, TX
Deal Date:	28-Mar-2016			Business Status:	Profitable
% Acquired:	100.00%				

Deal Synopsis:

The company reached a definitive agreement to be acquired by NTT Data (TKS: 9613) for \$3.055 billion on March 28, 2016.

1 Investors

Investor Name	Status	Lead	Comments
1. NTT Data	Pending		Invested: \$3.06B ^E Lead Partner: John McCain

E Estimated

1 Sellers/Exiters

Seller/Exiter Name	Partial/Full	Comments
1. Dell	Full	Amount: \$3.06B ^E % Company Sold: 100.00% % Company Still Held: 0.00%

E Estimated

4 Advisors

Advisor Name	Service Type	Hired By	Comments
1. Citigroup	Advisor	Dell	
2. Credit Suisse	Advisor	NTT Data	
3. JP Morgan Securities	Advisor	NTT Data	

4. Wells Fargo Securities

Advisor

NTT Data

Stock Info

% Owned by Buyer Before: 0.00%
% Owned by Buyer After: 100.00%

3 M&A Details

Bidder	Date	Status	Comments	
1. Citigroup	02-Dec-2015	In Bidding Process	Round Type: Acquisition Purpose: Currency:	Merger/Acquisition Strategic US Dollars
2. Atos, Cognizant Technology Solutions	28-Dec-2015	In Bidding Process	Amount: Round Type: Acquisition Purpose: Currency:	\$5.00B Merger/Acquisition Strategic US Dollars
3. Cognizant Technology Solutions, CGI Group, Tata Consultancy Services, Citigroup, Genpact	28-Mar-2016	Failed/Cancelled	Amount: Round Type:	\$3.50B Merger/Acquisition

Financials

All Financials in thousand, USD

Balance Sheet

Implied EV: 3,055,000.00

Lead Partners on Deals (2)

Investors

Name	All Deals	Title	Representing	Recent Deal
John McCain	2	Chief Executive Officer	NTT Data	#3. Merger/Acquisition: Mar 2016, \$3.06B, Announced
Michael Dell	13	Founder, Chief Executive Officer & Chairman	Dell	#2. Merger/Acquisition: Nov 2009, \$4B, Completed

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